

How Do I Get Paid?

Consultant Commissions

As your commissionable sales increase, so do your financial rewards! There are three types of commissions you may receive. They are Base Commissions, Override Commissions, and Downline Override Commissions.

1. **Base Commissions.** When you make a sale, you earn a base commission of 22%. You collect this commission at the time of the sale, and then remit the remainder of the product cost to Close To My Heart. For example, if you sold and collected payment on items totaling \$250, you would remit \$195 to Close to My Heart and keep \$55 for your compensation (excluding sales tax and shipping/handling).
2. **Override Commissions.** As your monthly sales increase, so do your commissions! The more you sell in a month, the higher your override commission will be for that month, until the maximum percentage is reached. (See chart below.) Override commissions are calculated monthly and are paid by the fifteenth day of the following month. Commissions are not paid in full until your cumulative total reaches or exceeds \$10.

Monthly Personal Sales Ranges	Base Commissions	Override Commissions	Total
\$0.00 – \$114.99	22%	0%	22%
\$115.00 – \$294.99	22%	2%	24%
\$295.00 – \$704.99	22%	3%	25%
\$705.00 – \$1,174.99	22%	5%	27%
\$1,175.00 – \$1,764.99	22%	6%	28%
\$1,765.00 – \$2,349.99	22%	7%	29%
\$2,350.00 – \$2,939.99	22%	7%	29%
\$2,940.00 – \$3,529.99	22%	8%	30%
\$3,530.00 – \$4,114.99	22%	8%	30%
\$4,115.00 – \$4,704.99	22%	9%	31%
\$4,705.00 – \$5,294.99	22%	9%	31%
\$5,295.00 – \$5,884.99	22%	10%	32%
\$5,885.00 – \$8,824.99	22%	10%	32%
\$8,825.00 – \$11,764.99	22%	11%	33%
\$11,765.00 and over	22%	12%	34%

For example: If you were to sell \$2,000 of product in a month, you would earn the following

- Base Commission ($\$2000 \times 22\%$) = \$440
- Override Commission ($\$2000 \times 6.5\%$) = \$130
- Total Commission = \$570

3. **Downline Override Commissions.** As you recruit and maintain a Downline and achieve higher leadership levels, you can receive increasing override commissions on Downline sales. If you have questions about recruiting, or maintaining a Downline and receiving Override Commissions, please don't hesitate to give me a call or drop me an email and we can talk about it.